

PUBLIC UTILITIES COMMISSION

505 VAN NESS AVENUE SAN FRANCISCO, CA 94102-3298



October 4, 1994

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OCT 0 5 1994

Hon. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, N.W., Room 202KFTFF COPY ORIGINAL
Washington, D.C. 20554

Re: PR File No. 94-SP3; Ex Parte Presentation

Dear Mr. Caton:

In accordance with 47 C.F.R. { 1.1206(a)(1), I am submitting herewith two copies of the enclosed letter with attachments sent to Kelly Cameron and Gina Harrison of the Private Radio Bureau. The enclosed letter with attachments documents the difficulties the California Public Utilities Commission has encountered in obtaining data reviewed and relied upon by the Cellular Telecommunications Industry Association in the above-referenced proceeding.

Sincerely,

Ellen S. LeVine Principal Counsel

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ESL:afm

No. of Copies rec'd 1

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October 4, 1994



OCT 0 5 1994

Kelly Cameron Private Radio Bureau Federal Communications Commission 1919 M Street, N.W. Washington, D.C. 20036 FCC MAIL FIGOR

Re: PR Docket No. 94-105, Ex Parte Communication

Dear Mr. Cameron:

Please find attached correspondence between the California Public Utilities Commission ("CPUC") and the Cellular Telecommunications Industry Association ("CTIA"), documenting the continuing difficulty that the CPUC has encountered in attempting to gain access to information reviewed and relied upon in an affidavit presented by CTIA's witness in the above-referenced proceeding.

I have provided two copies of this letter and attached correspondence to the Secretary in accordance with Rule 1.1206 (a)(1).

Sincerely,

Ellen S. LeVine Principal Counsel

cc: Gina Harrison

ESL:afm

PUBLIC UTILITIES COMMISSION

505 VAN NESS AVENUE SAN FRANCISCO, CA 94102-3298



October 4, 1994

VIA FASCIMILE AND FEDERAL EXPRESS

OCT 0 5 1994

Michael F. Altschul Vice President, General Counsel Cellular Telecommunications Industry Ass'n 1250 Connecticut Avenue, NW, Suite 200 Washington, D.C. 20036

FCC MAIL ROOM

Re: September 26 CPUC Data Request to CTIA PR Docket No. 94-105

Dear Mr. Altschul:

As we discussed in our telephone conversation today, the California Public Utilities Commission ("CPUC") has yet to receive the majority of information requested of the Cellular Telecommunications Industry Association ("CTIA") in a CPUC data request sent to you by facsimile on September 26, 1994. The information requested was either reviewed or relied upon by Professor Jerry Hausman in Appendices 1 through 4 attached to his affidavit in support of CTIA's opposition to the CPUC petition in PR Docket No. 94-105.

On September 29, 1994, you responded by letter to our request, and provided only the information requested in item 3 of our data request. [1] You further indicated that with respect to publicly-available historical pricing information requested in item 1 of our request which was reviewed or relied upon by Professor Hausman, that CTIA is reluctant to provide the information because it was obtained from another consultant. You suggested in your letter that the CPUC contact that consultant directly.

¹ Our records indicate that our letter was faxed to you at (202) 785-0721. Although you indicate in your letter that you never received our data request by facsimile on September 26, Brian Roberts of our office talked to you about the request prior to sending it that same day. At that time, after discussing the nature of the data, you indicated that Mr. Roberts should directly contact Mr. Hausman. In addition, on September 26 you left a message with Mr. Roberts with instructions for him to send by facsimile to Mr. Hausman the CPUC data request at the fax number you provided.

Michael F. Altschul October 4, 1994 Page 2

Lastly, you indicated that carrier and market specific price and subscriber data was considered confidential by your members, and, at a minimum, with the agreement of your members, could only be provided under a protective order. Item 5 and that portion of item 6 referred to in item 5 of our data request are the only items which request information which would raise an issue of confidentiality and the need for a protective order. All'of the other information in items 1-4, item 7 and most of item 6 of our request is public information for which no lawful claim of confidentiality exists.

In our telephone conversation today, you have changed your position and now indicate that CTIA refuses to produce the data requested in items 5 and part of item 6, even with the full protection of a protective order. Accordingly, CTIA's position is that the CPUC will have no access to this information in this proceeding in order to rebut the claims made by Professor Hausman.

With respect to item 1 of our request, I indicated in our conversation today that it is neither fair nor reasonable to place the burden on the CPUC to attempt to obtain public information provided by others to Professor Hausman and reviewed or relied upon by Professor Hausman in his affidavit. You responded that you would speak with Professor Hausman about providing the data specified. However, you indicated in response to my request, that you would not fix a deadline by which you would let me know whether the CPUC could obtain this data from CTIA, and if so, by when.

To date, over a week has elapsed since the CPUC faxed its data request to CTIA; however, with the exception of information requested in Item 3, we have received none of the other requested information. There is no lawful basis for withholding this information, particularly when this information is essential to enable the CPUC to rebut Mr. Hausman's claims.

Because the CPUC must file its reply to oppositions to its petition by October 18, the CPUC needs a firm commitment by Friday, October 7, 1994 at 5 p.m. EST that CTIA will produce the information requested in the CPUC's September 26 data request for

Michael F. Altschul October 4, 1994 Page 3

receipt by the CPUC no later than Tuesday, October 11, 1994. Absent your agreement, the CPUC will move to strike Mr. Hausman's affidavit from this proceeding.

Thank you for your prompt attention to this matter.

Sincerely,

Ellen S. LeVine Principal Counsel

Eller S. Fe Vini

ESL:afm



CTIA

September 29, 1994

Via Facsimile

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Ellen S. LeVine, Esq. State of California Public Utilities Commission 505 Van Ness Avenue San Francisco, CA 94102-3298 and the second

OCT 0 5 1994

FCC WAIL ROOM

Cellular
Telecommunications
Industry Association
1250 Connecticut
Avenue, N.W.
Suite 200
Washington, D.C. 20036
202-785-0081 Telephone
202-785-0721 Fax
202-736-3248 Direct Dial

Michael F. Altschul Vice President, General Counsel

Re: CPUC Request for Hausman Data Set

Dear Ms. LeVine:

I am writing to acknowledge receipt of your letter dated September 26 requesting "the entire data set" used by Professor Jerry Hausman in the regression analyses set forth in Appendices 1, 2, and 3 of the Affidavit attached to CTIA's Opposition in FCC PR Docket No. 94-105. As I first received the letter this afternoon by first class mail, and not by facsimile as indicated, it is simply not possible for CTIA to provide all of the information today, as you request.

CTIA did provide Professor Hausman with some of the data included in your request. In particular, historical price information included within the scope of your first request (for 1989 through 1994 price information) was provided in the form of Paul Kagan Associates' Cellular Rates, published March 1992 (1991 MSA rates), and January 1994 (1993 MSA and RSA rates). Absent written permission from Paul Kagan Associates, CTIA is reluctant to provide you with this data. The Paul Kagan reports are available from Paul Kagan Associates, 126 Clock Tower Place, Carmel, CA 93923. Professor Hausman obtained all other cost data from sources other than CTIA.

CTIA also provided Professor Hausman with a list of the states that regulate cellular rates. See CPUC Request Number 3. This list is set forth in Table 10, pages 130-131, of the NARUC Report on the Status of Competition in

Intrastate Telecommunications, published in 1992 by the National Association of Regulatory Utility Commissioners, P.O. Box 684, Washington, DC 20044. A copy is attached.

CTIA does not have the other data you have requested. As you know, carrier and market specific price and subscriber data is highly confidential. It is so confidential that cellular carriers do not provide it to us, and we would not want it. Instead, this data was provided directly to Professor Hausman, and even then was provided under different claims of confidentiality.

As we discussed this afternoon, CTIA, as a trade association, is unable to authorize the release of the data carriers provided directly to Professor Hausman. However, CTIA is willing to work with you, Dr. Hausman, and our member carriers to reach an agreement that meets each party's legitimate needs. At a minimum, the agreement would need to be in the form a Protective Order or Confidentiality Agreement that would include your commitment (1) that the use of any and all data obtained pursuant to this request would be strictly limited to the FCC's PR Docket No. 94-105, and (2) that there would be no disclosure of any carrier and/or market specific data.

I hope we will be able to reach an agreement that will provide you with all the data you seek. As you know, Professor Hausman in other work has relied on public information for his analyses, and there should be no problem in providing such public data with a minimum of delay. Release of non-public data, however, must await the review of your request by Professor Hausman and the affected cellular carriers, and the agreement of all parties to an appropriate protective order.

Sincerely,

Michael Altschul

Mic Attalo

cc: Professor Hausman

TABLE 10 - REGULATION OF CELLULAR COMMUNICATIONS SERVICE

AGENCY	DEGREE OF REGULATION	AGENCY REQUIRES FOR VHOLESALE SALES:			AGENCY REQUIRES FOR RETAIL SALES:			CHANGING REG- ULATION UNDER	NUMBER
	EXERCISED	CPCN	TARIFF	USOA	CPCH	TARIFF	USOA	COMS !DERAT I CH	CELLULAR
	CF. P. M)	-	FILING			FILING	<u> </u>	DOCKET NO. ?	CARRIERS
ALABAMA PEC	WOME &/	MO	WO	100	10	*0	MC.		
ALASKA PUC	FALL PARTIAL	YE\$	YES	YE\$	YES.	YES	YES	ì	8
ARIZONA CC	, , , , , , , , , , , , , , , , , , , ,	YES	YES	100	100	MC)	MG		14
ARKANSAS PSC	PARTIAL FULL	YES	JE2 NO	AE2	YES YES	HO YES	NO	<u> </u>	32
CALIFORNIA PUC	W.T.	NO NO	WO TES	163	100	169	YES		79
CONNECTICUT OPUC	PARTIAL	YES	YES		100	#C	MQ MQ	{	
DELAMARE PSC	MONE	100	WO	¥0	NC NC	NC NC	100		6
OC PEC	HOME	100	~	100		iii iii ii i		1	2
FLORIDA PSC	HOME	WO_	NO.	100	145	#0	100	1	-
GEORGIA PEC	HOME	NO	10	100	NO	100	NO.	 	
HAMAII PUE	FLILL	YES	TES	90	YES	YES	NO.	YES	5
IDANO PUC	NOME	WG	WO	iii	MO	WO	100		,
ILLINOIS CC	PARTIAL 4/	YES 4/		YES 15/	YES 4/		YE\$15/	YES	28
INDIANA URC	PARTIAL 4/	NO	NO	L		#0	'	1	36
IOMA US	MONE	NO	MQ.	HQ.	WO	WO.	MO	1	
KANSAS SCC	MONE	MC I	160	#0	160	NO	10	-	l
KENTUCKY PSC 5/	PARTIAL	YES	YES	YES	MO	NO.	YES	1	34
LOUISIAMA PSC	FULL	YES	1/ THEO CHLY		YE\$	1/ INFO CHLY	1	1	23
MAINE PUC 7/		NO	NO	10	HC_	110	WO	DEREGULATED	
PARTLAND PEC	MOME 13/	100	MC	MO	MO .	NO	MQ.	DEREGULATED	ĭ
MASSACHLISETTS DPU	FULL	AE2	YES		YES	YES]		28
MICHIGAN PEC 16/		110	NO.	MD.	100	100	110	DEREGULATED	1
NIMMESOTA PLIC	MONE	₩.	100	140	100	HO.	MO		
M1951951991 PSC	FULL	YES	1/ IMPO ONLY		YES	YES	 	1	16
MISSOUR! PEC	NOME	100	100	100	#O	100 100	100	DEREG. 1986	ļ
MINTANA PSC MENASKA PSC	MUNIC.	1 80	100 100	100	- N	1 NO	100		3
MEVADA PEC	FULL	YES	6/ TES	TES	YES	6/ YES	YES	1	16
MEN MANPSHIRE PUC	NOWE	NO	WO	10	100	WO TE	WD	i .	4
HEL PERSON SEC	HOME	 126		100	100	10	MC	 	
MEN MEXICO SCC	PARTIAL	TES	YES	1	1 100	1 10			20
MEN YORK PSC	PARTIAL 2/		YES	ŀ	YES	YES	1	S.2660/A.5789	
MORTH CAROLINA UC	NONE 12/		100	100	MO	MC	ш	P-100, SUB 79	
MORTH BAKOTA PEC	PARTIAL 9/	1	MC	100	100	100	10	,,	13
ONIO PUE	PARTIAL	YES	YES	YES	HO	MÓ	NO	YES 2/	13
GICLANGNA CC	HOME	MO	NC NC	NG	100	NO	100	1	
CREGON FUC	MONE	MO	100	100	W O	MO	100	ł	9
PENNSYLVANIA PUC	MONE	HO .	100	MO	100	NO	MO	1	1
SHOPE ISLAND PUC	MONE	110	10	100	10	NO	10	<u> </u>	
SOLITH CANGLINA PEC	PARTIAL	YES	YES	YES	10	NO	800	WO	21
SOUTH DAKETA PSC	NOME	NO.	#5	MG	#0	20	MO	DERECULATED	24
TEMMESSEE PSC	PARTIAL 3/		TE\$	}	100	MO	100	}	1
TEXAS PUC	MONE	40	*	100	100	110	MO	1	1 _
	PARTIAL	<u> </u>		 	10	110	1	<u> </u>	5
VERHOUT PSE	HÇREE	WO	100	100	MO	NO.	MO	1	1
VIRGINIA ECC	PARTIAL	YES	YES	1 .	145	#C	1	1	24
MASKINGTON UTC	MONTE	100	10	#0	MO	100	MC	1	13
WEST VIRGINIA PSC	FULL	YES	YES	NO.	YES	YES	MO	1	
WISCOMBIN PSC	PARTIAL 3/		MO.	1	10 14/			l .	40
MANINE SEC	PARTIAL		YES	-	100	100	1 10	1	↓
VINGIN ISLANDS PEC	MONE	1.50	10	10	1 10	100	NO.	YES DET 332	
CLEREC TE 10.	PARTIAL	1	1	{	1	i	4	1	1 4

CPCB-Certificate of Public Convenience and Macessity (or equivalent); USoA-Uniform System of Accounts

FOOTNOTES - TABLE 10

- 1/ Tariffs filed for information purposes only.
- 2/ Considering whether to deregulate or streamline regulation.

- 3/ Monopoly markets are regulated.
- 4/ Streamlined certification process.
- 5/ Agency exercises full jurisdiction over wholesale sales of facilities-based cellular service providers and probably has jurisdiction over retail sales of cellular service, but generally forbears from exercising it.
- 6/ Minimum/meximum rate tariffs approved by Commission.
- 7/ All mobile telecom services deregulated effective October 1991.
- 8/ Carriers file general company information only; Commission will continue to observe.
- 9/ Carriers register and file annual reports only.
- 10/ Cellular service offered by a regulated telephone company is accutinized to ensure no cross-subsidization.
- 11/ Cellular service is deregulated when both wireline and non-wireline carriers operate in a service area.
- 12/ Deregulated early 1992 as fully competitive; UC regulates only terms/conditions of interconnection with LECs.

 This is on appeal by the State Attorney General.
- 13/ All radio-common carriers deregulated effective 7/1/88.
- 14/ Unless affiliated with wholesale provider.
- 15/ Carrier may request a waiver.
- 16/ PA 179 of 1991, effective 1/1/92, removed cellular from PSC jurisdiction.